



SALES-DRIVEN INTERIOR DESIGN PROFESSIONAL JOB DESCRIPTION

IBB Design Fine Furnishings is a full-service, award-winning showroom and design center known for high-quality furnishings and color-infused interiors. We are passionate about design and our clients' happiness — and we are currently seeking a dynamic Sales-Driven Interior Design Professional to join our team.

The ideal candidate has a proven track record in retail or showroom sales, with the ability to connect authentically, build strong relationships, and close with confidence. While sales is the core of this role, a working knowledge of interior design and furnishings is essential to guide clients through their selections, educate them on product details, and create tailored solutions that elevate their homes.

We're looking for someone who is outgoing, approachable, detail-oriented, and motivated by results — a professional who thrives in a fast-paced, client-facing environment and has a true passion for helping clients bring their vision to life.

Qualifications and Requirements:

- Strong sales background with proven ability to meet and exceed goals
- Working knowledge of interior design principles, furnishings, and space planning
- Experience building relationships with clients, designers, builders, and industry partners
- Excellent communication and presentation skills
- Ability to work both independently and collaboratively as part of a team
- Highly organized with strong follow-through and attention to detail
- Strong working knowledge of Microsoft Office
- Additional skills such as hand sketching, AutoCAD, or SketchUp are a plus

Job Type: Full-time

Qualified candidates send resume to career@ibbdesign.com.