



## **SUBDIVISION DESIGNER**

### **Job description**

IBB is a full-service and award-winning fine furnishing store and design center known for offering high quality furnishings and fashioning color infused spaces. We are passionate about design and our clients' happiness and currently looking for a talented, hard-working, customer-friendly and experienced Interior Designer to join our IBB subdivision designer team.

Subdivision Designers are responsible for establishing and developing client relationships as it relates to selecting new home interior finish-outs including cabinets, counters, flooring, wall tile, fireplace, appliances, entry door, hardware, stair balusters, interior paint, exterior paint, and may include selling window coverings, home furnishings, lighting, and home décor and accessories. The primary goal of our subdivision designers is to provide new home buyers with outstanding customer service and product knowledge of the selections available to them from the IBB Design Center for their new home. The candidate must be able to educate the client on the products and guide them through the entire design experience and to offer advice and suggest options that will work with the overall look they are seeking. If you are a motivated designer and have a passion for home furnishings. email your resume to [career@ibbdesign.com](mailto:career@ibbdesign.com).

We are interested in individuals with the following qualifications:

- B.A. in Interior Design or equivalent skill set
- 5+ years or professional design experience
- Ability to guide new home buyers in selecting their home interiors
- Enjoy connecting with clients and demonstrating an enthusiastic and positive attitude
- Deliver the highest level of customer service
- Complete necessary paperwork & reports & submit in a timely manner
- Professional demeanor and personal presentation
- Works well with in a team and independently
- Provide excellent communications to clients, sales team, management, and partner home builders
- Experience with clientele and maintaining client relationships
- Ability to multitask and follow through on all details
- Window Covering and Drapery sales experience is a plus
- Ability to network with customer for collaboration
- Provide quotes and feedback to facilitate the ordering and installation process
- Local Candidates only please

Benefits:

- 401(k)
- Employee discount
- Health insurance
- Paid time off

This position is full time 40 hours a week

Job Type: Full-time

Work Location: In person

**Qualified candidates send resume to [career@ibbdesign.com](mailto:career@ibbdesign.com).**